



Ocean Rate Bulletin

Lettuce:

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 1999. The denominator represents the total number of FEU shipped, by all carriers, throughout the 1999 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 1999.

Market Share-October:

Each carrier's current market share is based on the number of containers shipped during October 1999. Source: PIERS, October 1999.

Market Share-CY 1999:

Each carrier's market share is based on the total number of containers shipped throughout the 1999 calendar year. Source: PIERS, 1999.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line" and "The Shipping Guide on the Web."

Ocean Rates:

Ocean rates are applicable for December 30, 1999. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the E-Transport on-line rate tariff, PLUS Tariff retrieval systems, and individual shipping line websites.

Container Rate:

Container rates for Lettuce are quoted on full, 40-foot refrigerated containers unless otherwise noted.

Definitions

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

CY-CY = Container Yard to Container Yard

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Heidi Reichert and Ron Hagen of the Shipper & Exporter Assistance Program, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325 or fax both on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Hong Kong

Lettuce

Monthly Market Share For: October 1999

Month\Year: 120\1,007

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	30%	28%	14 Days	\$3,000 ¹	\$40 ¹								\$3,040
APL	23%	21%	14 Days	\$3.78	\$2			\$34					\$3,457
Sea-Land	19%	20%	13 Days	\$3,000 ¹	\$40 ¹								\$3,040
Hyundai	19%	8%	13 Days ⁴	\$3,000 ¹	\$40 ¹								\$3,040
K Line	3%	2%	15 Days	\$3,000 ¹	\$40 ¹								\$3,040
Evergreen	2%	1%	16 Days	\$2,400 ¹	\$40 ¹								\$2,440
P&O Nedlloyd	1%	6%	15 Days	\$3,000 ¹	\$40 ¹								\$3,040
Mitsui OSK	1%	5%	14 Days	\$3.78	\$2			\$34					\$2,957
OOCL	1%	3%	15 Days	\$3,200 ¹	\$40 ¹								\$3,240
NYK Line	1%	2%	15 Days ⁴	\$3.78	\$2			\$34					\$2,957

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Lettuce

Monthly Market Share For: October 1999

Month\Year: 43\374

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	56%	53%	12 Days	\$5.60	\$2		5%	\$34					\$4,280
K Line	12%	14%	12 Days	\$3,000 ¹	\$40 ¹		5%						\$3,190
Maersk	10%	12%	13 Days	\$3,445 ¹	\$40 ¹		5%						\$3,657
Sea-Land	8%	8%	13 Days	\$3,000 ¹	\$40 ¹		5%						\$3,190
Hanjin	7%	2%	17 Days	\$3,000 ¹	\$40 ¹		5%						\$3,190
Mitsui OSK	6%	7%	12 Days	\$3,000 ¹	\$40 ¹		5%						\$3,190
OOCL	4%	5%	15 Days	\$5.60	\$2		5%	\$34					\$4,288
Yang Ming	1%	0%	14 Days										

¹ Rate is per container

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L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Lettuce

Monthly Market Share For: October 1999

Month\Year: 3\22

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
APL	59%	46%	22 Days	\$3.90	\$2			\$34					\$3,033
Maersk	36%	10%	20 Days	\$3,200 ¹	\$40 ¹								\$3,240
Sea-Land	5%	34%	20 Days	\$3,200 ¹	\$40 ¹								\$3,240
Mitsui OSK	0%	10%	23 Days	\$3.90	\$2			\$34					\$3,033

¹ Rate is per container

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L.A./L.B./Oakland Ports To Singapore

Lettuce

Monthly Market Share For: October 1999

Month\Year: 26\254

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	50%	31%	19 Days	\$3,000 ¹	\$40 ¹		9%						\$3,310
APL	19%	35%	21 Days	\$3.93	\$2		9%	\$34					\$3,275
K Line	10%	6%	18 Days	\$3,000 ¹	\$40 ¹		9%						\$3,310
Hanjin	6%	12%	23 Days ⁴	\$3,000 ¹	\$40 ¹		9%						\$3,310
Mitsui OSK	6%	7%	21 Days	\$3.93	\$2			\$34					\$3,052
Hyundai	6%	2%	17 Days	\$3,000 ¹	\$40 ¹		9%						\$3,310
Sea-Land	3%	5%	19 Days	\$3,000 ¹	\$40 ¹		9%						\$3,310

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

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L.A./L.B./Oakland Ports To Tokyo/Yokohama, Japan

Lettuce

Monthly Market Share For: October 1999

Month\Year: 8\24

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Maersk	48%	31%	10 Days	\$2,400 ¹	\$40 ¹		40%						\$3,400
Evergreen	29%	8%	16 Days	\$2,400 ¹	\$40 ¹								\$2,440
NYK Line	14%	9%	11 Days	\$2,400 ¹	\$40 ¹		40%						\$3,400
K Line	9%	30%	10 Days	\$2,400 ¹	\$40 ¹		40%						\$3,400
APL	0%	8%	11 Days	\$2,400 ¹	\$40 ¹		40%						\$3,400
Hanjin	0%	5%	18 Days ⁴	\$2,400 ¹	\$40 ¹		40%						\$3,400
Sea-Land	0%	3%	10 Days	\$2,400 ¹	\$40 ¹		40%						\$3,400

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.